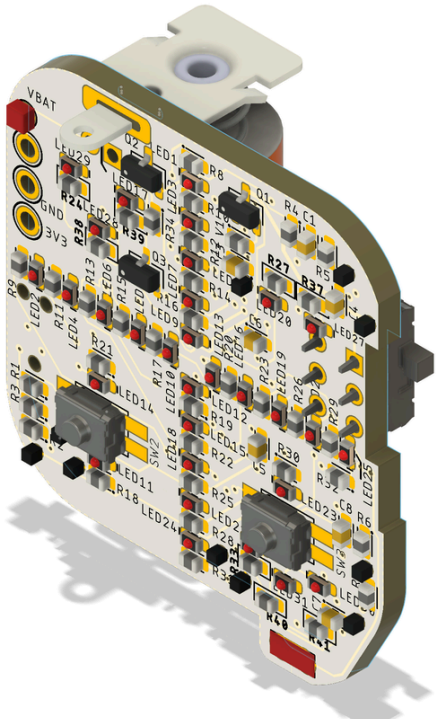


WELCOME TO HENWAY PCB DESIGN

You've Scheduled an Introductory Call. Here's What to Expect.

If you're reading this, you've probably decided it's time to invest in electronics.

Maybe you're moving an idea forward or improving a product your company already sells. Whatever brought you here, thank you for giving us the opportunity to learn about your project.

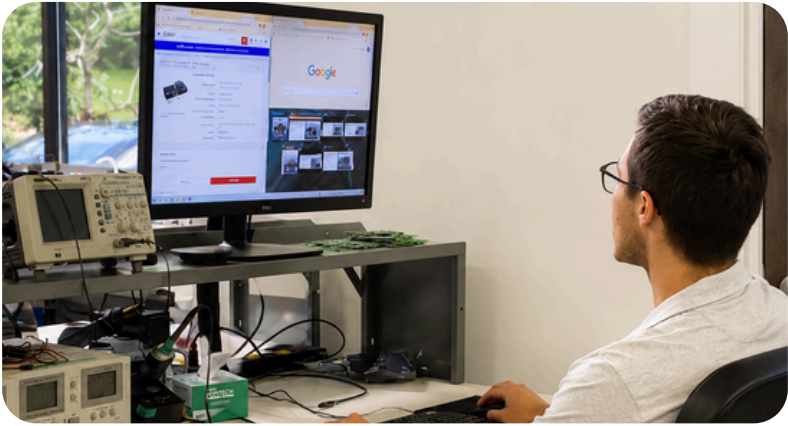




BEFORE THE CALL

We'll spend a little time looking through whatever you've already sent.

If something catches our attention, we may do a little homework before we meet.





DURING THE CALL

Expect a conversation.

- We'll probably cover questions like:
- What are you building?
 - Where does the project stand today?
 - What do you already have to work from?
 - Who will use it?
 - What does it need to do?
 - Where would you like to take it next?

We'll probably wander into manufacturing, enclosures, firmware, software, future ideas, and parts of the project that may be confidential.

That's normal. You know the product and the user. That's what we need from you.





AFTER THE CALL

We'll organize our notes, talk with the engineering team, and research the questions that came out of the phone call.

Then we'll build a quote that reflects our conversation and what we believe it will take to move the project forward.

